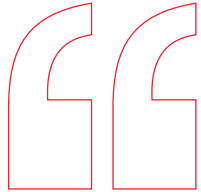


# Testimonial - Blood Toyota

RIGHT PATHWAY - RIGHT PERSON - RIGHT JOB

[www.tracys.com.au](http://www.tracys.com.au)



The Blood Motor Group, based in Geelong for over six years, has been utilising the services of the Tracy Group for some time, for a range of staffing issues such as basic job placement services as well as fee for service recruitment. We have tried other providers since being in Geelong, but never received the professionalism that Tracy's have consistently provided. With over 200 staff members, we find the services of a quality employment services provider an essential part of the success of our business.

A key factor in Tracy's service is their knowledge of the local labour market as well as genuinely gaining a full understanding of our business to ensure that their referrals not only meet the requirement of the job but also that the successful applicants fit well with our culture.

Another point of difference we have found with the Tracy Group is their exceptional follow up service once a new employee commences. We have found this service to be above and beyond what we receive from other employment agencies and goes a long way in ensuring that our new staff members become an integral part of our team. From a training point of view, the Tracy's training arm ICP are again very proactive in this area in offering training services to our new and current staff to ensure that their growth potential within our business is always maintained. This has helped with our succession planning strategies as well as ensuring that our relationship with the Tracy Group is strong and continuously evolving.

We at the Blood Motor Group have no hesitation in recommending the services of the Tracy Group. They also demonstrate their commitment to the community by being a regular sponsor and supporter of community and sporting events.



**Sean Blood**

*Director*

Blood Motor Group